

## Overview

Organizations strive hard to maintain high levels of customer service while lowering the operational cost in order to survive and compete. Thus recruiting professionals and focusing on capacity building are imperatives for achieving excellence in the areas of supply chain and logistics management.

## Mastering Procurement

The Art of getting the right needs in the right quality, in the right quantity, at the right time, to the right place, and at a reasonable price

### Learning Outcomes:

Participants will be well coached on how to:

- Enhancing skills & Knowledge in procurement
- Sharing & leveraging Experience among participants



### Who Should Attend?

Ladies and gentlemen who are already – or looking for to be – employed by GOs, NGOs, and Private sector like Petroleum, Medical Supplies, Food Industries, Courier and Logistics companies, Hospitals, services companies, etc.

## What will we learn?

- Procurement Basic principles
- procurement process
- Negotiation
- Supplier Management
- Critical situation
- Strategic Planning
- Risk Analysis
- Inco-terms 2000/2010
- Measuring Procurement Performance

### Program Language:

English, Arabic Support is Available.

Duration: 13 – 17.2011

Time: 05:00pm – 08:00pm

Price: 650 SDG

Facilitators: Multi

Professional Trainers from United Nation, WFP, Goal, Shell and P&G



Get Better  
Value for  
Money

### Join our Valued Customers:

- Petronas Marketing Sudan
- American Refugees Committee
- British Embassy - Khartoum
- Petrodar Petroleum Company
- Sudan Central bank
- Concerns Org
- German Agro Action Org
- Hagleig Petroleum Company
- Sudanese Petroleum Pipelines Co
- Petroneeds Petroleum Co
- Sudatel Group of Companies
- Haggar Holding Co
- Dal Property Development Co
- Muaya Elbrer Group of Companies
- Advanced Engineering Works
- Sudanese Sea Ports Corporation

# OPSSTC

Otsource for Purchasing & Supply System